**CFA Society New York (CFANY)** is seeking a Head of Strategy to join its team. This role can be remote within 250-mile radius of the main office. In this newly created position, the Head of Strategy will play a leadership role in the business by leading the strategy management team and working with the CEO, to develop business strategy and prioritize short term, intermediate and long-range plans and objectives.

**Due to high volume of interest, we can only accept serious inquiries and complete applications.**

**If you are interested in applying for this role, please follow the following steps:**

* **Please send a link to your LinkedIn profile**
* **Cover letter**
* **Desired salary range**
* **Submit in 500 words or less, an answer to the following question: “How do you know you have delivered something outstanding?”**
* **Send all of the above in an email to jobresumes@cfany.org.**

**Thank you for your interest!**

**More about the functions of this role:**

* Establish collaborative and trusting relationships with the organization’s key internal leaders and stakeholders in order to ensure that there is a free flow of ideas and information across the business, leading to suitable strategy formulation and overall business performance enhancement.
* Engage and support the organization on numerous fronts in defining and refining business strategies with a specific focus on designing and implementing new strategic approaches, ideas, and processes that will grow the business and avail measurable results.
* Responsible for the definition of structure and execution of strategic initiatives through the development of work plans, gathering and generation of relevant data, driving analyses, and the development of actionable recommendations.
* Identify issues, threats and opportunities relevant to strategy that could influence or disrupt business growth and profitability.
* Provide short and long-term strategic recommendations to the business’s executives that are meant to develop and capitalize business opportunities.
* Perform regular financial, competitive, performance, and market analyses for the business in order to comprehensively value business opportunities and ensure well-founded strategies are presented to the relevant leadership.
* Work with the strategy team to facilitate timely grooming of the product backlog.
* Lead the launch of high priority strategic initiatives and assure strategic goals are translated into action in a timely manner.
* Work collaboratively with the team to provide constructive iterative feedback.
* Deploy effective internal communications to motivate achievement.
* Establish KPIs and determine the effectiveness of the implemented strategies and make necessary adjustments as necessary.
* Develop and implement strategic and analytical tools and processes.
* Monitor outcomes, evaluate progress and inspire results.
* Help establish clear mandates and “definitions of done”.
* Shape and build clear internal and external documentation and strategic proposals.
* Define and achieve media outcomes and industry impact

**Preferred Qualifications:**

* A significant track record of success impacting effective strategic outcomes.
* Prior management experience, preferably working as a senior strategy manager in a fast paced and dynamic business environment.
* Previous experience overseeing activities of a strategy management team.
* Experience in strategic planning and analysis, marketing/market research, competitive intelligence, and corporate business development.
* Ability to obtain and filter information, identify key issues relevant to the achievement of long-term strategic goals, and commit to the realized course of action for the purpose of accomplishing those goals.
* Proven ability to generate new outlooks of the business on the market, for example, through trend forecasting, experiential marketing, and innovation.
* Overall business acumen and solid financial grounding as well as a proven and successful track record of developing and driving growth initiatives and identifying business opportunities in order to develop strategies that capitalize on those opportunities.
* Financial analysis and modeling skills in order to perform financial analyses for the purpose of assisting in the exploration of strategic options, the development of creative solutions to complex issues, and for the support of decision-making.
* Stellar communication skills and ability to collaborate.
* Strategic and creative thinker, result-driven, self-motivated and proactive, strong and innovative problem-solving skills, open and welcoming to change, and work comfortably in a constantly evolving environment.
* Work comfortably in a collaborative setting and with business executives and stakeholders, have an ability to handle multiple simultaneous projects and meet tight deadlines, and have an ability to remain calm under pressure and in the face of uncertainty.
* Demonstrate strong leadership skills, having an ability to inspire and move a cross-functional group and business top leadership in a unified direction and with a unified vision.
* People person who inspires trust and confidence in others, prompting them to readily follow important insights and directives.
* Ability to think creatively and take initiative
* Strong verbal, written, and organizational skills
* Highly organized.
* Well versed in MS Office.
* Project management experience such as Agile, Scrum, Kanban, Lean, Six Sigma.
* BS/BA required. MBA a plus.
* 5+ years of experience in a similar role

**﻿About CFA Society New York**

CFA Society New York traces its roots to 1937, when value investing pioneer Benjamin Graham began organizing regular meetings of local security analysts. Throughout our history, we have remained a volunteer-led, member-driven forum for the investment community with the broad, basic aims of:

* Establishing and maintaining a high standard of professional ethics,
* Improving analytical techniques,
* Supporting the interchange of ideas and information among analysts, and
* Promoting a proper public understanding of the function of security analysis and the operation of the securities markets.

Our mission compels us to set the global standard for professionalism, and creating a safe and inclusive workplace for professionals from a wide range of backgrounds is a crucial aspect of that mission. We encourage anyone interested in the role to apply, and will make appropriate accommodations for qualified candidates. CFA Society New York is an equal opportunity employer.